**Thursday, October 14, 2021**

* **ESSER III Funds update**
	+ Met with Team Reps on 10/5 and gathered their requests for each levels.
		- Many requests we already have funds for (i.e. small soccer goals in the CH playground, tables and shade sails for LE, UE, MS and Field area)
		- Working with Todd on getting estimates for larger projects, so we specifics for fundraising
		- Contacted the Natural Learning Initiative at North Carolina State University - <https://naturalearning.org/programs-projects/> to partner in design of our outdoor spaces. They have worked with other Montessori schools
		- Starting a prospectus on the outdoor environment education
* **Quarterly newsletter**
	+ Aiming for November 5th release date
	+ This can be used as an extended learning tool for families, as well as for marketing
* **Charleston Wrap fundraiser** raised $8,264.50 for Sterling – awaiting check deliver which should come in November. It’s still open through December 3rd, so that number may go up. Very simple and easy according to our Fundraising Chair.
* **Need to have 100% Board participation** - only 1/2 of directors have contributed. Again, this makes for a compelling argument.
* **Grandparents** and Sponsor campaign “Growing into our Future”?? Working on a MailChimp campaign to connect to our grandparent data pulled.
* **Development Funds**
	+ Development Account - currently at $21,862.24 ($16,424.12 was “rollover” from previous year)
	+ 21/22 Annual Fund collections (since July 1) - $4,893.44